

National Partnerships and Development Manager



Creativity Australia

www.creativityaustralia.org.au

Do you:

- excel at building trusted relationships?
- want to build a network amongst Australia's philanthropic and business networks?
- like your work to make a difference in people's lives while growing a leading social enterprise?
- thrive on challenge: can you juggle priorities like a Cirque De Soleil artist?
- you like to work flexibly and be rewarded for achieving

If you have answered yes to these questions read on.

Creativity Australia is looking for someone to cultivate and nurture long term partnerships with corporate sponsors and philanthropic donors.

Who We Are

Creativity Australia (www.creativityaustralia.org.au) is building a happier, healthier, more inclusive nation through the life-changing *With One Voice* program. We bridge the gap between people experiencing disadvantage and those more fortunate through the neuroscientific benefits of community singing.

Together, we can change the world... one voice at a time.

What We Do

- We offer weekly community choirs and singing projects that bring singing back into everyday life through an innovative social franchise model
- We welcome all people, regardless of age, race, religion, disability or disadvantage
- We research and celebrate how the neuroscience of singing makes us happier, healthier, smarter and more creative
- We help people connect to joy, wellbeing, friends, mentors, skills, networks and employment
- We empower people to find their unique voice and give back to others through the Wish List
- We invite like-minded groups to join us in making the world a better place.

Why We Do It

For some, choir is a way to de-stress after work. For others, it's a first glimpse into Australian life after arriving here as a migrant, asylum seeker or refugee. For others, it's an opportunity to connect to networks, skills and employment. It's all about joy, freedom and inspiration.

When diverse voices sing together, people can more easily connect to whatever they need in life... friends, mentors, wellbeing, new skills, self-esteem, employment and more.

Creativity Australia believes unleashing a community's collective creative potential can achieve incredible social and economic outcomes.

THE ROLE: National Partnerships and Development Manager

Position Summary

The National Partnerships and Development Manager role is responsible for assisting with funding applications, recruiting and retaining high value sponsors and partners.

Key Responsibilities

- To identify, engage, onboard and nurture relationships with corporate sponsors and philanthropic parties
- To grow overall revenue
- To provide operational leadership for the organization

Skills and Experience

Ideally you can demonstrate many of the following

- A track record of building trusted long term partnerships
- A strong operations skill set including management of budgets
- Sound understanding of marketing and CRM
- The ability to prioritize and multi task in a fast paced environment
- Relevant business experience

The role is based in South Melbourne. However, there is flexibility to work remotely, and we are open to job sharing arrangements.

To apply please send a cover letter on letterhead addressing the key 5 points above and your CV to ross@creativityaustralia.org.au

Applications close September 28